



CORPORATE EVENTS

No matter what your corporate needs, be it a group of three or three hundred, Sydney By Sail can deliver.

Whether it's team building and leadership training, client entertaining, staff reward/client incentive or impressing VIPs, our corporate sailing programs are the most innovative and flexible in town. And, our sailing activities are complemented by a varied selection of gourmet food and wines.

Bronze Regatta – A single or double race format whereby the group are split into teams and pre-allocated prior to arrival. The teams assemble at our base at the Festival Pontoon at the Maritime Museum, Darling Harbour for a general safety and operational briefing. The yachts then proceed to the race starting area, usually Farm Cove which provides for a magnificent backdrop to the event. Teams begin practise manoeuvres to get their 'sealegs' then it is into the race. During the race all on board are equally encourage to participate and switch positions. The cost is from **\$165 p.p**

Silver Regatta – A popular corporate sailing event. With a series of races it really makes for a very exciting afternoon on the water. During each race we compile details of the starts and finishes and interesting goings-on that are then spoken about during the de-briefing once back at the wharf. Trophies can also be arranged as a memento for the winning team. The cost is **\$195 p.p**

Platinum Regatta – Very similar to the Silver Regatta, however also includes a series of races using short windward/leeward race format. There are 5 crew per yacht and with lower numbers comes a greater amount of crew participation. The cost is **\$225 p.p**

Point To Point Regatta – Combines the excitement of yacht race with the fun element of deciphering clues that determine the race course. The day begins with dividing your group into teams, then a general safety briefing. Let the racing begin! The crew will have to decipher clues in order to find out where to pilot the yacht! The Point to Point Regatta will help develop cohesiveness as the group learns the importance of team work and communication. Crews need to act fast under race conditions. Our qualified skippers encourage everyone's participation and provide positive feedback. The cost is **\$185 p.p**

Treasure Hunt – A unique team building exercise in a format that teaches team building skills, is fun; and rewarding! It requires teams to work together to sail the yacht and also decipher clues that will lead them to different parts of the Harbour. After finding answers to set questions the teams receive a series of letters that when assembled correctly will spell the location of the finishing line. The first team to cross the line with all the correct answers is transferred ashore and given more cryptic clues on how to find the treasure. Treasure items can include a case of Bubbly, assortment of chocolates, cash, gold coins etc. (not supplied). The day has a strong emphasis on fun, however many teams are very competitive. After the treasure hunt everyone returns to Darling Harbour whereby gourmet food, ice cold beer, award winning wines and an assortment of chilled soft drinks can be arranged. The cost is **\$195 p.p**

Client Testimonials

Sydney by Sail is proud to have provided a wonderful on-water experience for many companies, regular clients include, Macquarie Bank, PriceWaterhouseCoopers, Commonwealth Bank, DTZ Australia, Ernst & Young, Citibank, Electric Art, Franklins and Nestle.

Just to name a few....

"Just a quick note to say many thanks for our cruise. We had an absolute ball and it was superb timing for our international visitors to spend a few hours. Our skipper was wonderful and only added to our enjoyment. Many thanks again, sensational way to spend an afternoon." - Mark Cox, MCT Pty Ltd, March 2014

"I wanted to say huge thanks from the whole team for a wonderful day on the water. We all enjoyed it lots and will definitely consider sailing for similar events in the future!" - Olga Starush, Nestle, March 2014



"Thank you Sydney By Sail! The team had a great time – thoroughly enjoyed themselves!! It was a perfect afternoon! Thanks for everything..Thanks again." – Rachel, Adobe PTY LTD

"I would like to express my thanks to you and your team for a great afternoon. I have had good reports from all (even the nervous ones). Once again thanks for the smooth operation of the afternoon and for organising such good weather" - Simon Tilly - Treasure Hunt On Sydney Harbour

"Thanks for organising such a great sailing trip for us. Everyone enjoyed themselves, particularly the winning team" – Amelia Dennis - R&D Team Assistant - Dow AgroSciences Australia

"Dear Sydney By Sail. Once again thank you for a very successful sailing day! I have had nothing but positive feedback, no surprise there, so thanks to you and your team." – Jackie Ray Events Associate. Dimensional. November 2013

"We used Sydney by Sail for our international customer conference. They were very professional, accommodating and flexible. Their boats were clean and comfortable and our customers really enjoyed the experience." – Clare Gill – General Manager, Marketing & Communications – SMARTS Group

